

Linguistic AI empowering transformation in automotive

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Founded in 1992

Publicly traded company (LSE:SDL)

SDL powers customer experience for **90 of the top 100** global brands



World-leading
Innovative
Translation
Management
Technology

75% of the global localisation supply chain use SDL translation software

30+ BILLION

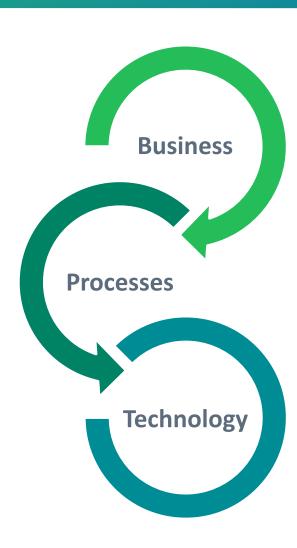
words translated every month by SDL language services and technology 1,300+
In-house
Translators and
15,000 Freelancers

Enabling companies to communicate in **180+** languages

Multi-Dimensional Transformation of the Automotive Industry

FROM

- selling cars
- producing cars
- device/hardware driven
- dealer managed
- gas/diesel/hybrid
- human-driving

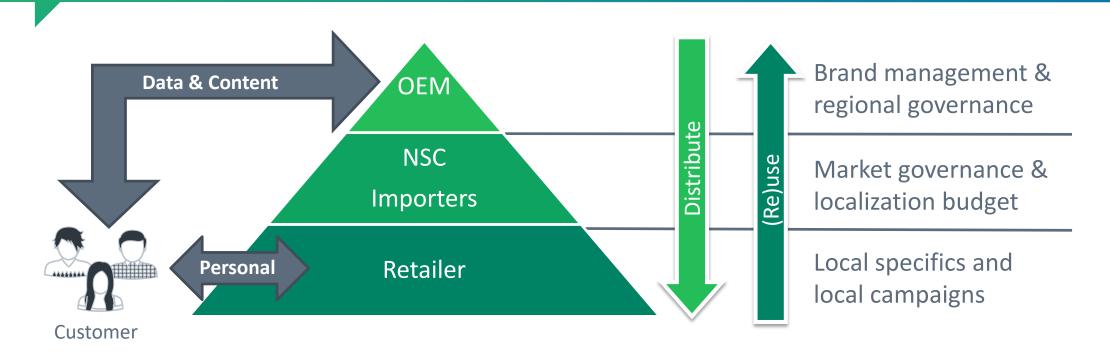


TO

- ... providing mobility services
- ... managing an IoT platform with connected devices
- ... services and software driven feature and functions
- ... OEM managed customer relationships
- ... electric/hydrogen
- ... autonomous-driving



. . . Impacting Content and Translation Mgmt. Governance



The connected vehicle and its backend-services establish a direct relationship of the OEM with the Customer.

The future Digital Experience needs to be Data-Driven with the OEM acting as a **Data Broker** and **Content Service Provider** across the Sales and Service Distribution Chain.



A Data-driven Content Distribution Chain . . .



Removes friction and redundancies across the distribution chain

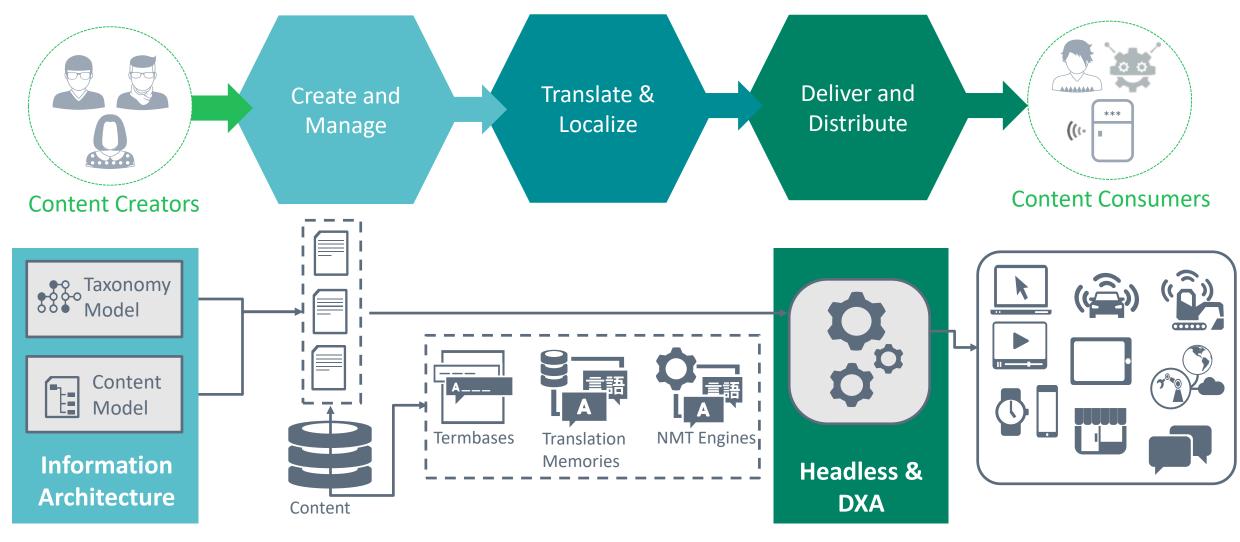


Accelerates by automation and integration



Leverages knowledge with Linguistic Al

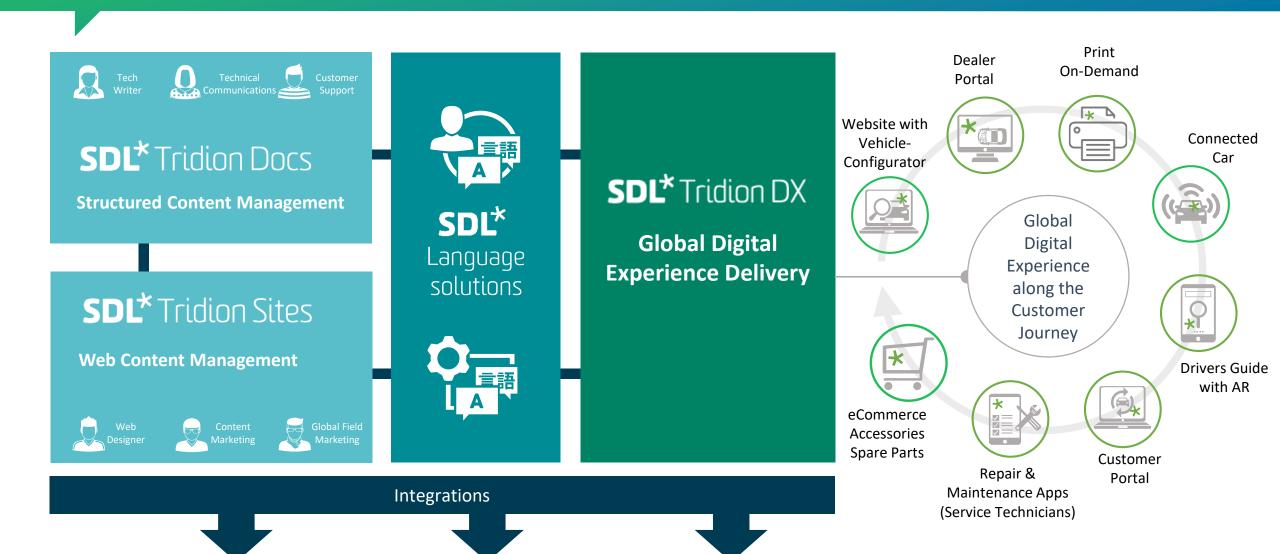
Building a Global Content Operating Model



Model-first API-first

SDL Solution Suite for Automotive

DATA

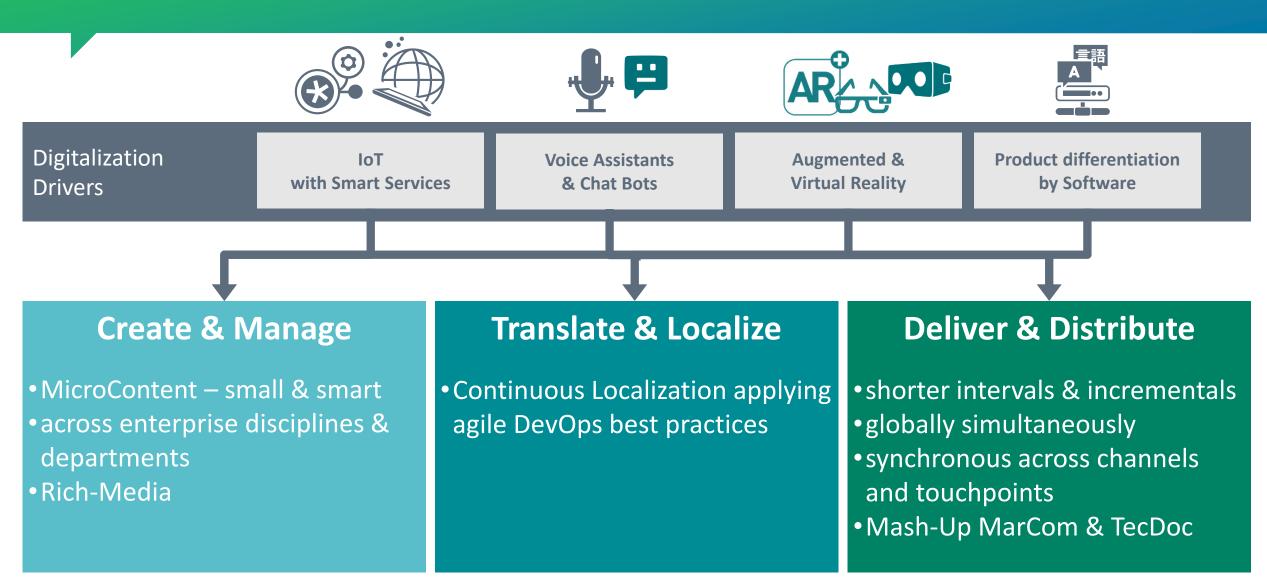


TRANSACTIONS



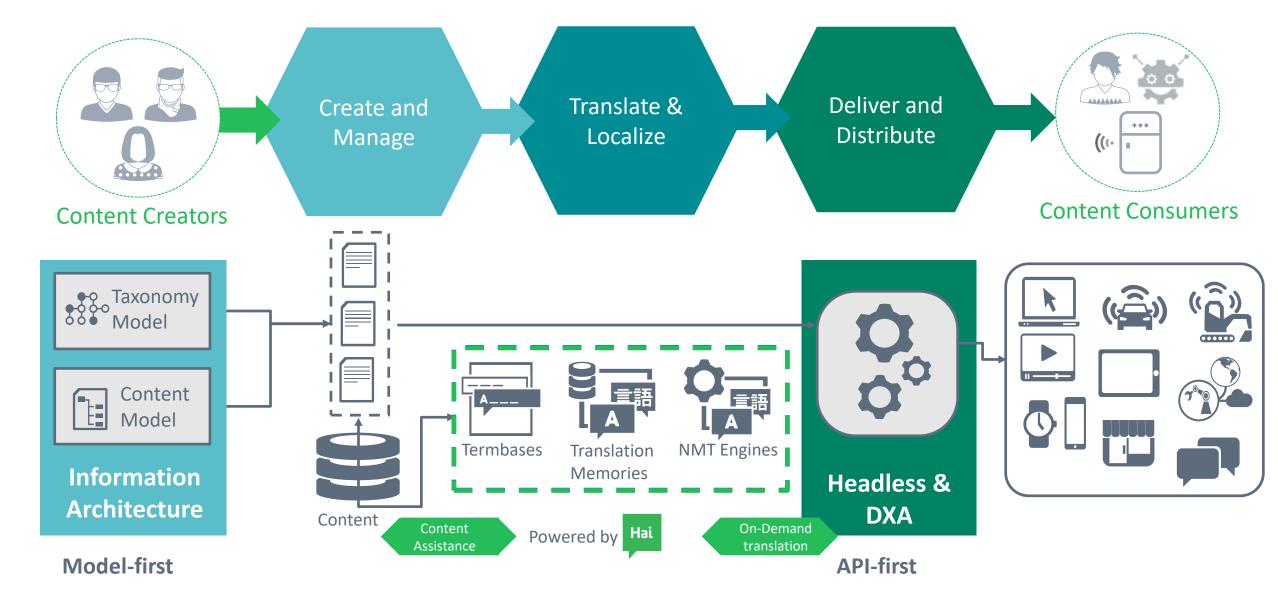
CONTENT

How Digitalization impacts Content and Localization Mgmt





Empowering Global Content Operation with Linguistic Al



Linguistic Al

Neural MT 2.0

MT Suitability

Language Modelling

Keyword Extraction

Entity Recognition

Domain Identification

Complexity Analysis

Dependency Parsing

Language Identification

Summarization

→ Products

SDL* Machine Translation

SDL* Tridion DX

SDL* Language Cloud

SDL* Content Assistant

Powered by



Linguistic Al

Products

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MT Development Focus



Quality Improvements

Neural MT 2.0





Lower TCO

NMT on CPU Hardware Based Optimization



Deployment Flexibility

On-Premise, Secure Cloud Converged (Edge-Cloud)



Adaptability

NMT Dictionaries
NMT Adaptive LPs

"After understanding what AI can and can't do, the next step for executives is incorporating it into their strategies. That means understanding where value is created and what's hard to copy. The AI community is remarkably open, with most top researchers publishing and sharing ideas and even open-source code. In this world of open source, the scarce resources are therefore:

DATA

Among leading AI teams, many can likely replicate others' software in, at most, 1–2 years. **But it is exceedingly difficult to get access to someone else's data.** Thus data, rather than software, is the defensible barrier for many businesses.

TALENT

Simply downloading and "applying" open-source software to your data won't work. Al needs to be customized to your business context and data. This is why there is currently a war for the scarce Al talent that can do this work."

Andrew Ng

DATA

Quality & Volume

TALENT

Skills to Customize & **Productize**

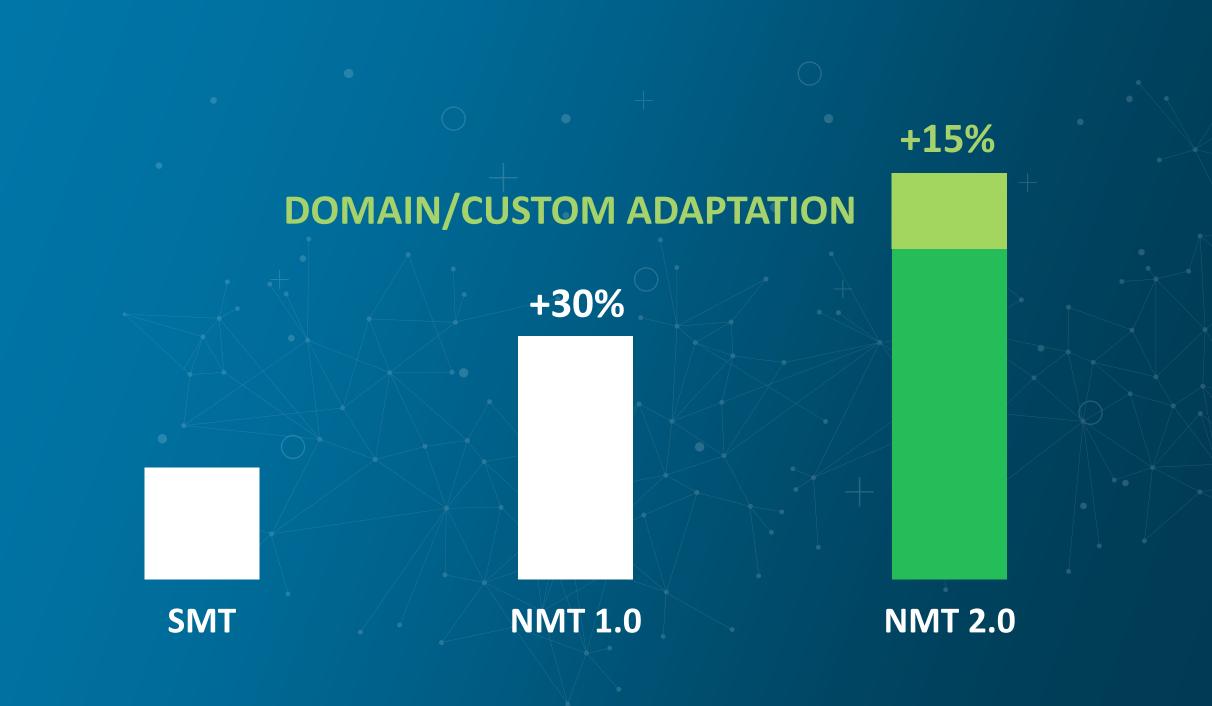
HARDWARE

GPUs Cloud

ALGORITHMS

Deep Learning



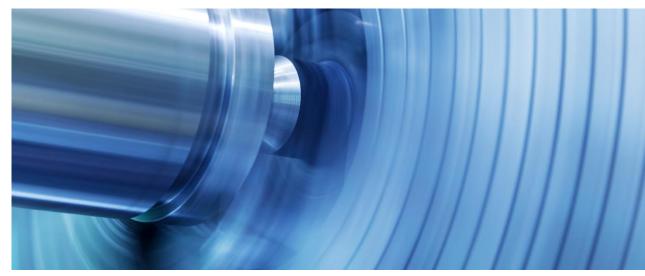


Leverage existing Data assets for adaptation



With Linguistic AI these Assets can be leveraged enabling cost reductions, process acceleration and global collaboration.

Terminology and Translation
Memory Assets are a
significant IP providing competitive
advantage.



Adaptability – Adaptive LPs Protecting IP

Provides the ability to train Neural engines, on premise, without the need to share data with any third party







Leveraging MT

- to build multilingual Chat
 Bots, Live Agents and Service
 Knowledge Bases
- to speed up communication and knowledge exchange across the sales and distribution chain

Partnerships and integrations for audio, video and image transcription into text e.g. with





Linguistic Al

Neural MT 2.0

MT Suitability

Language Modelling

Keyword Extraction

Entity Recognition

Domain Identification

Complexity Analysis

Dependency Parsing

Language Identification

Summarization

Products

SDL* Tridion DX

SDL* Language Cloud

SDL* Content Assistant

Powered by

Hat

Intelligent Translation



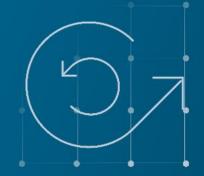




Machine First



Continuous



Data-Driven



Community Integrated



Linguistic AI enables Workflow Assistance and Automation

- Extract keywords/metadata from content to assist Project Managers with decision making.
- "Dynamic workflows" which will be decided by Content Assistant output on which workflow to go through.







Software and Services for Human Understanding

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